

# meet the iland Secure Cloud<sup>SM</sup>

## not your average cloud

With 20 years of IT experience serving global customers and hosting critical workloads, iland approaches cloud computing with a different goal: to provide customers with secure, easy-to-adopt cloud services while delivering unmatched visibility & customer support.

In order to benefit from cloud, as a tool for agility, innovation and cost-savings, IT needs to be comfortable with its security, confident in its management, and supported by its technical team. With longstanding customer relationships, best-of-breed partners, and a commitment to innovation, iland continues to excel in delivering market-leading cloud services around the globe.

## customer support

The cloud was founded on the desire for self-service – and typically operates that way. But inevitably, there are moments when a little help can go a long way. Whether it's initially on-boarding your workloads or adjusting their resource allocations, crafting your DR plan or configuring your network, an actual phone call with a technical professional can turn a major headache into a minor tweak. iland has certified technical support staff located around the world, and every customer is given their phone number. Good support should be part of cloud – not a luxury option.

## security

IT has long established standards for on-premises security – standards that are often challenging, cumbersome, or even impossible to maintain in the cloud without the support of the cloud provider. Most companies have no choice but to accept lower standards in the cloud. iland provides another option with built-in advanced security features from antivirus to encryption to file integrity monitoring and more – all easily configured and reported on through our iland Secure Cloud Console<sup>SM</sup> with customizable security alerting so you're always in control.

## compliance

Compliance in the cloud can add a series of hurdles for organizations bound by HIPAA/HITECH, SOC2, PCI-DSS and others. Compliance is both about establishing the controls through the security software – and proving those controls were in place with detailed reporting. Our in-house compliance team helps customers from the initial legal agreements they may need (for HIPAA/HITECH) through to configuring their environment and supporting an audit process. All of our data center locations across the US, EMEA and APAC hold ISO 27001 and SOC2 certifications.

## iland service offerings

Built on VMware virtualization atop Cisco and best-of-breed security technologies, the iland Secure Cloud delivers enterprise cloud services accessible via a powerful and intuitive console that provides cloud visibility and management control.

iland has a complement of services available to meet our customers' needs:

- Secure Public Cloud (IaaS)
- Secure Disaster-Recovery-as-a-Service
- Secure Private Cloud
- Secure Cloud Backup
- Compliance Services



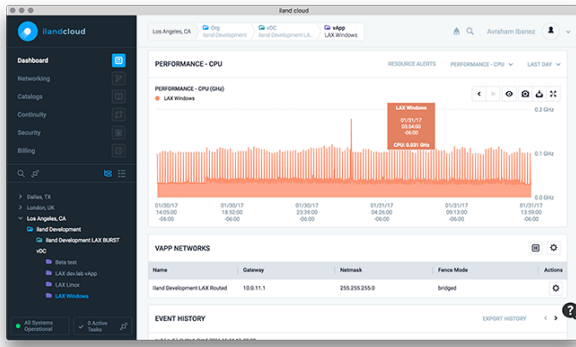
## why choose iland

- 20+ years supporting customers and their critical workloads
- 97%+ customer satisfaction for technical support
- 8 global data centers in NA, EMEA and APAC with further growth plans
- Consultative, flexible customer relationships
- Named a Leader by Gartner for DRaaS



## integrated management

iland understood the market need for exceptional, integrated management for your cloud – and all its components. Therefore, we built – and continue to innovate upon – our own console that brings together everything from basic cloud management to disaster recovery to security, reporting, backups and billing.



With an intuitive interface, mobile apps, and a strong roadmap of continued innovation, managing your cloud will be a breeze.

## global presence

With data centers across the Americas, Europe and Asia, iland has a global footprint. Global presence means global connectivity – so iland’s data centers are equipped with direct connections to over 500 IP providers around the world, ensuring you can always reach your cloud with your vendor of choice.

## data sovereignty

Where your workload runs determines not only its security and viability as a backup location – it also determines its sovereignty. iland has architected its cloud to ensure that at all times, the location of your workloads and data is clear and unchanging. Neither will they mysteriously migrate to other countries or regions. So, the decisions you make about where and how to operate will not be compromised.

## consultative sales process

Every customer relationship begins with our sales and sales architect teams, so we strive to make the right first impression. Working with your technical and business teams, we will put together a solution unique to every customer – and ensure it meets your needs.

## so, what’s next?

Reach out to iland to learn more about our secure cloud offerings, and how we can help your business grow.

## best of breed partnerships

With our network of best of breed partnerships, both for infrastructure and security, iland ensures our customers have an integrated solution with the most exceptional functionality available.



## about iland

iland is a global cloud service provider of secure and compliant hosting for infrastructure (IaaS), disaster recovery (DRaaS), and backup as a service (BaaS). They are recognized by industry analysts as a leader in disaster recovery. The award-winning iland Secure Cloud Console<sup>SM</sup> natively combines deep layered security, predictive analytics, and compliance to deliver unmatched visibility and ease of management for all of iland’s cloud services. Headquartered in Houston, Texas and London, UK, iland delivers cloud services from its data centers throughout the Americas, Europe, and Asia. Learn more at [iland.com](http://iland.com).

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