

## TIERPOINT FAST FACTS

**5,000+**  
clients

**850+**  
professionals

**39**  
data centers

**20**  
markets

**650,000**  
square feet of  
raised floor space

We provide hybrid IT solutions to help clients increase business agility, drive performance and manage risk.

### The Battle Rages On

IT departments have tough customers: internal stakeholders. They all want what you have to offer, and they want it faster and better than before. Of course, those who fund IT's initiatives also demand greater performance

and lower costs. You barely have time to celebrate one victory before your internal customers are demanding something new that drives revenue, efficiency and customer satisfaction.

### TierPoint Helps You Win

TierPoint offers services that complement your internal IT organization's skills and experience. Whether we're taking mundane, time-consuming tasks off your plate or providing much-needed expertise, our managed services, cloud and colocation offerings can help you:

- **Increase agility.** Easily scale your compute and storage needs as you grow.
- **Drive performance.** With more than 850 TierPoint professionals, we have the tools and expertise to keep your environment performing with speed and resiliency.
- **Manage risk.** With redundancy, security and

recovery services, keeping your environment available, secure and in compliance with government regulations is one of our top priorities.

- **Focus staffing on strategic projects.** With TierPoint in your corner, you can focus your IT teams on strategic projects that create new services or solve different challenges.

**“Without an innovation strategy, different parts of the organization can easily wind up pursuing conflicting priorities...”**

*- Harvard Business Review*



## We understand hybrid IT

A typical organization's IT infrastructure includes a mix of on-site computing, resources, colocation and cloud. The average IT team might manage dozens of workloads. A partner who understands

this complexity and has experience coordinating across hybrid environments can relieve you of the headaches related to IT infrastructure management.

## Our focus is on what matters to you

Ninety percent of IT success is making sure you execute well in the areas that really matter. One of the ways we focus on delivering a great customer experience is to concentrate our portfolio on services that deliver the most value to you. These include:

### Private/Multi-Tenant Cloud Services

We offer enterprise-class solutions built on the industry's most robust, scalable, fully-redundant architecture.

Clients leverage our cloud for production and backup environments. With 39 data centers across the country, you can maintain, backup and replicate data to multiple facilities in different parts of the United States.

### Colocation

Our data centers provide the redundancy and reliability you need, all backed by performance-driven SLAs. All you have to do is bring in your hardware, and we provide easy access to utilities, physical security and our portfolio of managed services.

### Managed Services

We can manage your whole IT stack for you, from storage and networking to security and

applications. We do everything, from getting you a cable to cloud migration solutions. We can even provide spaces for your teams to work if your facility has an outage.

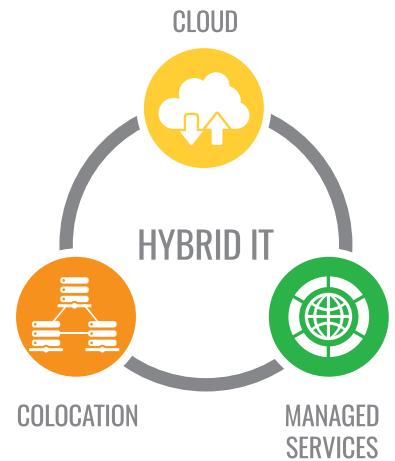
Managed services help you augment your IT team with advanced skills that can free your people to focus on strategic projects that create new revenue streams or improve customer satisfaction.

### Disaster Recovery

TierPoint's Software Defined DRaaS provides the resiliency you need to meet your recovery time and recovery point objectives. We can recreate your production environment, saving your organization the time and expense of acquiring additional data centers for backup purposes.

### Security

Our comprehensive portfolio of security services help you mitigate risks and manage costs. Offerings span DDoS protection, Web application firewall maintenance and much more. Combined with the physical security features in our data centers, we can help you maintain compliance with critical regulations including HIPAA and PCI-DSS.



## TAKE THE NEXT STEP

To learn more about any of our offerings or how TierPoint can help you build a more agile, innovative IT organization, schedule a call with one of our advisors by reaching out to us at **844.267.3687** or by email at **sales@tierpoint.com**.

